

Connection and VMware

Our Experts Become an Extension of Your Team



Why Connection and VMware?

Connect with a group of the strongest VMware specialists in the country, and achieve your goals on time and on budget. As a VMware Premier Corporate Reseller, we have a dedicated team of VMware trained technical experts and solutions architects who can help help you transform your IT organization—from the data center to the cloud to mobile devices. Beyond access to cutting-edge technologies, innovative solutions, and cost-saving strategies, you'll enjoy a level of customer service that's second to none.

Connecting with Customers Every Step of the Way

Connection Account Managers work directly with a team of VMware experts who can help with every step of an IT project, from the assessment, planning, and design to implementation. We deliver full support and service to customers, including:

- Server, Storage, and Lifecycle Assessment Services
- On-site and Remote VMware Demonstrations
- Certified Technical Engineers
- Data Center, Network, and Security Specialists
- Virtualization Engineers
- Technology Support Specialists

VMware Benefits Unique to Connection

- Customer Briefing Center—We can set up a demonstration of multiple VMware products at our headquarters.
- Proof of Concept for EUC—Our team will set up a proof of concept appliance to give you full insight into how EUC will work in your environment.

- VMware's Partner Technical Advisory Board—For more than five years, a Connection team member has been sent to annual VMware advisory meetings to provide strategic feedback.

Strategy Services

- vSphere Optimization Assessment (vRealize)
- Virtual Network Assessment (NSX)
- End-User Computing Assessment
- Horizon/ EUC Workshop
- Network Virtualization Planning Workshop
- vRealize Workshop
- BC/DR SRM Workshop
- PSO Credits Accepted
- Software Asset Management
- VMware Licensing Optimization

Continued >



Implementation Services

- VMware Total Performance Analysis (TPA)
- Virtualization Health Check
- Desktop Virtualization Health Check
- Virtualization Design and Deploy
- BC/DR Design and Deploy
- Cloud Automation Design and Deploy
- Network Virtualization Design and Deploy
- End-User Computing Design and Deploy
- VMware vSphere Upgrade

Recognition and Awards

- VMware Premier Corporate Reseller
- Corporate Reseller of the Year (2010)
- Desktop Partner of the Year (2011)
- Mid-Market Partner of the Year (2013)
- Renewals Partner of the Year (2015)

VMware Competencies

- 2 VMware Certified Advanced Professional Certifications
- 2 vExperts
- 60+ VMware Certified Professional Certifications
- 335+ VMware Technical Sales Professionals Certifications
- 1800+ VMware Sales Professionals Certifications



Contact an Account Manager for more information.

Business Solutions
1.800.800.0014

Enterprise Solutions
1.800.369.1047

Public Sector Solutions
1.800.800.0019

www.connection.com/VMware

©2017 PC Connection, Inc. All rights reserved. Connection® and we solve IT™ are trademarks of PC Connection, Inc. All other copyrights and trademarks remain the property of their respective owners. C575265-0517

Connection[™]
we solve IT[™]