MODERN INFRASTRUCTURE CASE STUDY

Improving Cost and Speed with Turnkey Infrastructure Solutions

The Challenge

A customer known for their identity-related security services and biometric identification system needed a provider who could reduce time and costs to build custom, turnkey converged systems. These systems would be comprised of compute, storage, networking, and security—preproduction ready and shipped directly to their customers.

The Solution

Connection's consultants worked with the customer to scope the project, define the technology requirements, and establish project milestones.

- All equipment was assembled, configured, and tested in Connection's Technology Integration and Distribution Center prior to customer burn-in and acceptance.
- The customer introduced a design change to reduce costs, but which introduced risk. Connection consulted with the customer to find a win-win solution.
- The Connection team implemented production-ready, rack-based systems— each comprised of HPE ProLiant servers and Alletra storage arrays, VMware vSphere, Windows virtual servers, and Fortinet switches and firewalls.

Result

- Cost and time savings using Connection's integration center and logistics expertise, suppling production-ready systems nationwide
- On-time and within budget completion of the project
- Highly detailed, as-built documentation was supplied for each system
- mproved functionality and resiliency
- The customer gained a solutions partner that went on to do additional projects throughout their subsidiaries

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we solve IT®

Ready to talk about your Modern Infrastructure?
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1.800.998.0067

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