



# POLY HEALTHCARE SOLUTIONS

**IMPROVE YOUR TELEMEDICINE  
CONSULTATION EXPERIENCE**



# Healthcare is far more than patients visiting doctors' offices.

A patient's location doesn't always align with a provider's, yet the need for high quality care does not diminish with distance. Clinicians need to consult with one another to provide the best patient care without travel—immediate decisions need to be made, as life and death situations arise.

In less dramatic (yet important) occurrences, providers need to stay current with their skills, collaborate with colleagues, and manage their facilities. Healthcare professionals can recognize significant efficiencies in all these functions through audio and video conferencing technology.

Globally, Poly solutions deliver more than 50,000 patient encounters per month. Poly is uniquely positioned to deliver the highest quality end-to-end communication and collaboration experiences for the ever-changing healthcare landscape. Poly audio and video collaboration solutions promote 21st century healthcare delivery through remote patient care, continuing medical education (CME), and day-to-day business administration.



“While the need to see a particular patient in person is based on multiple complex factors, physicians should work to transition patients who do not need to be seen in person to a virtual visit (e.g. use telehealth video or telephone services) or else consider delaying the visit until such time as the benefits are outweighed by the harms that could occur when timely care is not delivered.”

## **AMERICAN COLLEGE OF PHYSICIANS**

### **Statement on Nonurgent In-Person Medical Care**

# TELEMEDICINE

## **More patients. Fewer providers. Rising healthcare costs. How does a healthcare professional begin to meet the growing need?**

Connect securely and easily with patients from their own computer, personal device, or a standards-based video system. HD audio and video allows doctors and patients to have a productive, in-person experience. Perfect for telepsychiatry, speech therapy, tele-stroke exams, and dozens of other applications. Particularly in times of crisis, telemedicine is the preferred method to isolate healthy patients from potential risks.

For patients with symptoms, video collaboration provides easy access to doctors and nurses. Urgent/specialty care facilities must be able to accommodate walk-in and scheduled patients by connecting them with the appropriate provider for efficient, effective care. Time-critical decisions can be made far more quickly when HIPAA-compliant consultations are made over a HD video link. Telemedicine allows patients to access their own doctors without first having to go to an emergency room.

Moreover, clinicians become more productive. Without having to travel to various locations, they are able to see more patients. And with an aging population and a patient base widely distributed far from healthcare facilities and medical expertise, Poly solutions help connect patients, practitioners, specialists and healthcare administrators.



“When we use Poly, we remove the distance barrier so I’m able to provide the same level of care to patients who live four hours away as those who live 40 minutes away. And this technology allows me to be in more than one place at a time.”

**DR. SHAYLA SULLIVANT**  
Child and Adolescent Psychiatrist



**CHILDREN'S MERCY**  
**KANSAS CITY, MISSOURI, U.S.A**

**OVER 250 POLY-ASSISTED SESSIONS PER MONTH FOR**

- Child psychiatry
- Speech therapy
- General exams

**FEATURED PRODUCTS**

- Poly RealPresence Group Series
- Poly RealPresence Web Suite

**BENEFITS**

- Expanded specialist reach to rural pediatric patients
- Reduced travel time and costs for patients
- Anesthesiologist collaboration and training



# CUSTOMER FOCUS

# CONSULTATION

It is rare that a single facility has all the expertise needed for every patient. When physicians want to consult with colleagues across the country, or the globe, video interactions means gaining access to the skills and experience that they need. Pulling together all the best minds and expertise regardless of location means more effective diagnoses. Providing the highest quality of care becomes easier with deeper and broader access.





From human resources, board meetings, budget planning, and more, greater staff collaboration can benefit from the highest quality audio and video conferencing available. With Poly solutions, content is easily shared with all participants, ensuring everyone has the information needed to contribute.

# ADMINISTRATION

Distance education offers medical professionals the opportunity to learn without having to travel. Staying abreast of new diagnostic techniques and research means even the most rural practitioners have the best tools for patient care. Education for doctors is always critical—in times of global unrest as well as during normalcy. Clinicians need to be taught techniques to battle disease and disorders every corner of the world, quickly and accurately.



“Surgeons all over the world continue to learn new techniques and improve end-results...and that is the point to broadcasting our surgeries.”

**DR. ROBERT VINCENT, SURGEON**  
Clinique Jean Causse, France

# CONTINUING MEDICAL EDUCATION



# VIDEO CONSULTATIONS





# VIDEO SYSTEMS

## IDEAL FOR

Clinics and consultation rooms that need an all-in-one video solution



## NEW

### POLY STUDIO X30 & X50

- Simple to use, with support for leading cloud video services built right in—no PC or Mac required
- Advanced acoustic algorithms deliver stellar audio quality
- 4K Ultra HD capable
- Built in wireless content sharing using Miracast, Airplay, and Poly Content App (standards-based only)
- Supports both corded and wireless headsets
- Electronic whiteboard and annotation

## IDEAL FOR

Clinics and consultation rooms that need to connect to multiple Video-as-a-Service (VaaS) platforms over USB



## NEW

### POLY STUDIO

- Simple USB connection to a PC or Mac running any video app or cloud services
- The best audio quality in its class
- Automatic speaker tracking
- Centrally managed to ease the burden on IT
- Supports both corded and wireless headsets

# CAMERAS

## IDEAL FOR

Patient or healthcare professional workspaces needing a compact USB video camera



### EAGLEEYE MINI

- High-definition 1080p60 capture with true colour hue saturation and brightness for the most accurate colour rendition and lifelike images
- 4x electronic zoom and a 74-degree field of view
- Simulcast video stream
- Installs in seconds—no drivers needed

## IDEAL FOR

Patient or healthcare professional needing hands-free speaker tracking camera



### EAGLEEYE CUBE

- Hands-free, intelligent group framing
- 4K sensor and 5x digital zoom
- Two built-in mics with crystal-clear pickup for richer discussions
- Two versions available:
  - HDCI: Consistent performance for small groups through integration with Group Series and Poly Trio with VisualPro
  - USB: Simple connection to a PC or Mac to use with any video app or cloud service

# VOICE





# CORDED HEADSETS

## IDEAL FOR

Healthcare professionals working in distracting locations looking for a premium solution



## NEW

### BLACKWIRE 8225



- Flexible, noise-canceling microphone with Acoustic Fence technology
- Advanced hybrid Active Noise Canceling (ANC) with three settings to optimize
- On-call indicator lets others know when you're on a call
- USB-A or USB-C connectivity
- Zoom compatible

## IDEAL FOR

High call volume healthcare professional needing corded headset for PC telephony



### BLACKWIRE 7225



- Active noise cancelling (ANC) to block out distracting sounds
- Pioneering boomless design with Poly clear talk technology
- Dynamic mute alert senses and alerts you if you talk when muted
- USB-A or USB-C connectivity
- Zoom compatible

## IDEAL FOR

High call volume healthcare professional needing corded headset for PC telephony



### BLACKWIRE 5200 SERIES



- Connects to PC and Mac via USB/USB-C, smartphone and tablet via 3.5 mm
- Intuitive inline controls to answer/end calls, control volume, and mute
- Dynamic EQ feature automatically adjusts audio for voice and multimedia use
- Zoom compatible

# BLUETOOTH WIRELESS HEADSETS

## IDEAL FOR

Healthcare professionals who need a premium stereo Bluetooth headset



## CUSTOMER FAVORITE

### VOYAGER FOCUS UC



- Active noise cancelling (ANC) helps block sounds in noisy environments
- Smart sensors route, auto-answer, and auto-mute calls
- Hi-fi stereo sound creates a more immersive experience
- Dynamic mute alert feature alerts when you try to talk while muted
- Zoom compatible

## IDEAL FOR

Healthcare professionals who are constantly on the move throughout the medical center and need to take calls from both their PC and mobile devices



### VOYAGER 4200 UC SERIES



- Available in two wearing styles: hi-fi stereo or monaural
- Flexible microphone boom and ergonomic design for long-wearing comfort
- Roam freely, with a range of up to 30m/98ft from a Class 1 Bluetooth® device
- Up to 12 hours of talk time and up to 15 hours of listening time
- Zoom compatible

## IDEAL FOR

Healthcare professionals who want to make and take calls hands free in and out of the office



### VOYAGER 5200 OFFICE SERIES



- Connect to your desk phone, PC/Mac or your mobile phone with Bluetooth
- Range of up to 75m/250ft (line of sight) using Class 1 Bluetooth technology
- Choice of latest USB-C or current USB-A Bluetooth Connectivity
- Stay connected all day with charging base options



# BLUETOOTH WIRELESS HEADSETS

## IDEAL FOR

Healthcare professionals who work in distracting environments, on the go or in the clinic



## VOYAGER 8200 UC



- Boomless, dual-paired omni-directional microphones with enhanced digital signal processing (DSP)
- Dual-mode active noise cancelling (ANC) lets you choose your preferred noise-reduction level
- Smart sensors route, auto-answer, and auto-mute calls
- Zoom compatible

## IDEAL FOR

Healthcare professionals who need comfortable Bluetooth neckband with earbuds



## VOYAGER 6200 UC



- Boomless design features four omni-directional microphones and active noise cancelling (ANC)
- Comfort-fit earbuds deliver hi-fi stereo
- Neckband vibrates to alert you to incoming calls
- Pairs with up to eight devices and connects to two simultaneously
- Zoom compatible

## IDEAL FOR

Healthcare mobile professionals who need a discreet, portable Bluetooth headset



## CUSTOMER FAVORITE

## VOYAGER 5200 UC



- All-day comfort, discreet wearing style
- Clear and professional communication
- Connectivity options (desk phone, PC/Mac, or mobile) work the way users do
- Portable charging case for powering up anytime, anywhere
- Zoom compatible

# BLUETOOTH WIRELESS HEADSETS

## IDEAL FOR

Healthcare professionals who want to make and take calls hands free without noise disruption in the office



## VOYAGER 4200 OFFICE SERIES



- Connect to your desk phone, PC/Mac or your mobile phone with Bluetooth
- Range of up to 91m/300ft (line of sight) using Class 1 Bluetooth technology
- Choice of latest USB-C or current USB-A Bluetooth Connectivity
- Stay connected all day with charging base options
- Zoom compatible

## IDEAL FOR

Mobile-first healthcare professionals who need desktop calling and charging convenience



## NEW

## POLY ELARA SERIES



- Designed for the mobile-first user as a high-functioning touchdown point
- Convenience with a built-in dial pad, plus headset, speakerphone, and handset options
- Multi-coil wireless and corded mobile phone charging options
- Dedicated Microsoft Teams button

Check for regional availability



# SPEAKERPHONES

## IDEAL FOR

Healthcare staff needing a personal, portable speakerphone with Bluetooth



## CALISTO 5300



- Plug-and-play USB connection with convenient cord management
- Bluetooth adapter option for cordless connectivity to PC
- Built in Bluetooth for mobile phone connectivity
- Full duplex audio with echo cancellation
- Up to 16 hours of talk time
- Zoom compatible

## IDEAL FOR

Healthcare telecommuters needing a plug-and-play USB speakerphone



## CALISTO 3200



- Plug-and-play USB connection with convenient cord management
- Amazing audio quality with full-duplex audio, 360-degree room coverage, and dynamic mute alert
- Compact and portable with included carrying case
- Zoom compatible

# MEDIA PHONES

## IDEAL FOR

Healthcare professionals who want a native Microsoft Teams phone with a larger screen



## NEW

### CCX 600



- 7 inch multi-touch LCD display, 2 USB ports (type A and type C), integrated Bluetooth and Wi-Fi
- Dedicated Microsoft Teams button
- Your choice of handset model or no handset model for use with headset

## IDEAL FOR

Healthcare professionals who need a native Microsoft Teams phone



## NEW

### CCX 500



- 5 inch multi-touch LCD display, 2 USB ports (type A and type C), integrated Bluetooth
- Dedicated Microsoft Teams button
- Your choice of handset model or no handset model for use with headset

## IDEAL FOR

Healthcare professionals who need a common area or entry level phone for Microsoft Teams



## NEW

### CCX 400



- Native Microsoft Teams support; Skype for Business and OpenSIP coming in 2020
- Reversible stand supports wall mounting or desktop usage
- 5 inch multi-touch LCD display; 1 x type A USB port
- Wi-Fi and Bluetooth support via optional USB dongle

# MEDIA PHONES

## IDEAL FOR

Healthcare professionals who place a moderate amount of calls or small offices who desire multi-line key system configurations.



## VVX 450 zoom

- 12-line, performance IP desk phone with color display
- Award-winning audio with Poly HD Voice and Poly Acoustic Fence
- Supports USB and RJ9 connected headsets
- Dual 10/100/1000 Ethernet ports and Wi-Fi support with optional OBiWiFi5G USB adapter

## IDEAL FOR

Healthcare professionals whose work demand reliable connectivity and who place a moderate volume of calls



## VVX 350 zoom

- Six-line, mid-range IP desk phone with color display
- Award-winning audio with Poly HD Voice and Poly Acoustic Fence
- Supports USB and RJ9 connected headsets
- Dual 10/100/1000 Ethernet ports and Wi-Fi support with optional OBiWiFi5G USB adapter

## IDEAL FOR

Healthcare professionals and frontline staff who need a reliable wired telephone



## VVX 250 zoom

- Four-line, basic IP desk phone with color display
- Award-winning audio with Poly HD Voice and Poly Acoustic Fence
- Supports USB and RJ9 connected headsets
- Dual 10/100/1000 Ethernet ports and Wi-Fi support with optional OBiWiFi5G USB adapter



# COLLABORATION SOFTWARE

## IDEAL FOR

Healthcare organizations that need an all-in-one infrastructure solution delivering voice, video, and content.



## REALPRESENCE CLARITI

- Flexible deployment on your own hardware servers, private cloud, or a mix of both
- Easy licensing that scales with your needs
- Includes desktop, mobile, and soft web clients so users can seamlessly connect from anywhere

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Contact an Account Manager for more information.  
1.800.800.0014 ■ [www.connection.com/PolyZoom](http://www.connection.com/PolyZoom)

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