



Client: Mustang Bio

Industry: Healthcare/Pharmaceutical

Size: 120 employees

Client Profile: Pharmaceutical company using recent medical breakthroughs in cell and gene therapy to develop next-generation therapies for hematologic cancers, glioblastoma, and rare genetic diseases

CASE STUDY

Enhanced Security with Microsoft Azure Managed Services

A Second Set of Eyes Can Provide Critical Peace of Mind

The Challenge

Stephen Foisy, Sr. Director of IT at pharmaceutical firm Mustang Bio, was beginning to suspect that he could get more from his Microsoft Azure environment. He was using Azure for file sharing and single sign-on within his organization when another pharmaceutical company faced a security incident. That event became a catalyst for Mustang Bio to take another look at their own security. Busy as he was managing all of the IT needs of approximately 120 employees, Stephen realized he could benefit from a partner who could advise him on how to enhance the security of his Azure estate.

The Solution

Stephen had already been working with Connection for several years when his Account Manager presented him with a trial for Connection's Azure Managed Services—and Stephen accepted. The Connection team completed an assessment of Mustang Bio's environment, helped Stephen set up more virtual machines, and deployed the dashboard that would allow them to continuously monitor Mustang Bio's Azure estate. With everything in place, the team provided real-time alerts of any security issues and scheduled monthly opportunities to discuss their findings with Stephen.

By acting on Connection's advice, Stephen was able to raise Mustang Bio's Microsoft Secure Score from 46 to 63.

The monthly discussions helped Stephen gain clearer insight into the benefits of Azure professional services, as well as his company's own environment. He realized that having "a second set of eyes" monitoring his Azure services could bring certain issues to his attention that he otherwise might have missed. Knowing that he could now rely on a partner to help ensure the security of his Azure environment, Stephen continued to use Connection's Azure Managed Services after the trial period ended. "Some things that I would not have caught or was too busy to really look at, [Connection] brought to the forefront and helped me address," he said.

The Results

As an Azure Managed Services customer, Stephen relies on the insights he receives from his monthly meetings with Connection. "Overall, I feel our Azure environment has become more secure based on the recommendations from the Connection team," he reported. In fact, by acting on Connection's advice, Stephen was able to raise Mustang Bio's Microsoft Secure Score—a measurement of an organization's security posture—from 46 to 63, which is above average when compared to similar companies. Not only that, but he doesn't have to become an Azure expert himself in order to ensure the environment meets his company's needs. The Connection team can answer any questions that might arise, and Stephen can prioritize managing other IT operations within his organization.

As Mustang Bio continues to expand as a company, Stephen knows that he can count on the cloud experts at Connection to help him keep his Azure environment secure, efficient, and operational.



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