

EXPERT GUIDANCE FOR YOUR SECURITY LIFECYCLE

Security Landscape Optimization Single Assessment
and Advisory Service

Our custom workshop and tool provide a single snapshot of your entire ecosystem with heat map style risk scoring, allowing you to focus your critical resources directly on the areas where attention is most required.

To build an effective risk governance program, you need to completely understand and document your current risk, including external or internal exploitation, as well as risks due to missing or ineffective policy and process. Connection has developed the Security Landscape Optimization Assessment (SLO) to help our customers understand and document their entire ecosystem risk. This process provides a complete overview of the security technology you are using to address end-user computing, network, data and cloud security, operational security, and governance, risk, and compliance security (GRC). It also addresses the processes and policies necessary to protect your organization.

Having security expertise at hand is critical to the success of executing the remediation steps detailed on an SLO roadmap. That's why we have introduced a Security Landscape Optimization Advisory Service to build on the foundations of the SLO assessment. The mechanics of each SLO provided by the Advisory Services—two annually are recommended—follows the same process as the single SLO service.

Initial Engagement: The Security Landscape Optimization Assessment

Our custom workshop and tool provide a single snapshot of your entire ecosystem with heat map style risk scoring, allowing you to focus your critical resources directly on the areas where attention is most required. Connection provides a comprehensive report detailing risk ranking and remediation recommendations for each security domain area, as well as an aggregated score for the entire ecosystem. This is accomplished as a single assessment process in as few as three weeks. As such, the Security Landscape Optimization is an essential building block for a complete security risk governance strategy.

What Is the Security Landscape Optimization Advisory Service?

When you select the Advisory Service, rather than a single SLO assessment, you get access to dedicated Connection technical resources.

Our SLO Advisory Service is designed to extend the benefits of your onetime assessments, adding security consulting services across an entire year. After completing the SLO, one of our expert cybersecurity consultants will work with your team on a monthly cadence, as you work to execute the remediation projects defined within the SLO report. In addition to helping guide the security roadmap process, our experts help make the necessary adjustments to the risk roadmap as the types, structure, and frequency of attacks and attack techniques evolve. In this way, your risk roadmap stays in sync with ever changing real-world risk priorities as they apply to your ecosystem.

When you select the Advisory Service, rather than a single SLO assessment, you get access to dedicated Connection technical resources. Our experts conduct structured workshops with your team and provide monthly consulting hours to guide you through the SLO defined roadmap—even as threat and risk change throughout the year.

The SLO Advisory Service consists of the following:

Baseline SLO

- Security Landscape Optimization Assessment
- Identification of inherent risk in the customer environment
- Development of comprehensive SLO report to include risk remediation strategy

SLO Advisory Service

- Security Landscape Optimization Assessment (two per year recommended)
- Identification of inherent risk in the customer environment
- Development of comprehensive SLO report to include risk remediation strategy
- Cybersecurity consulting to guide the customer's internal team on SLO defined security architecture and technology rollout
- Guidance for the customer's internal team on policy and process development and review (provides support for up to ten policies)
- Guidance for the customer's internal team on retooling of the risk roadmap, based on corporate changes or changes to threat and risk
- Cybersecurity consulting to support internal customer cybersecurity planning meetings
- Cybersecurity consulting to support review of up to three vendor technology solutions
- Delivery of a monthly report on consulting activities
- Additional consulting hours can be added over the baseline service



Methods and Practices

Our cybersecurity engineers leverage our SLO workshops, using our purpose-built data collection process, to uncover and document risk in your environment that could expose you to breach. No technical tools or agents are used. This is accomplished through our passive workshops utilizing our expert facilitation and data collection techniques. At the end of the workshops, you receive a report providing a prioritized risk summary organized by criticality and a risk roadmap plan segmented for success.

Security Domain Review

We will work with your staff to identify areas where your organization, technology, and policy may be deficient. By meeting with your staff through multiple workshops, we will determine and score the key risk areas relevant to your business model, and when deficient areas are identified, we will work with you to find a proper solution that will fit your needs.

Key areas:

- Endpoint Security
- Network-based Security
- Data Security Governance
- Identity and Access Governance
- Email and Web Security
- Vulnerability and Patch Management
- Security Awareness and End-user Training
- Internal Threat Protection
- Incident Response Planning
- Penetration Testing
- Internal and External Security Assessment

Engineering Consulting Services— Additional Advisory Services

Connection's security engineers can assist with security policy review, technology evaluation, and threat intelligence information, such as dark web indicators of compromise* and potential for external exploitation*, specific to your environment.

- Security policy review and examination
- Technology selection and evaluation
- Security best practices and tactical decisions
- Ongoing assistance with threat and risk change
- Penetration testing and Dark Web Analysis*

*Technical testing services are not included in the baseline work effort cost and must be scoped separately.



How Is the SLO Advisory Service Scoped?

Connection Service Briefs are available for our baseline one-time assessment and the Advisory Service. Customized Statements of Work can also be created if customer requirements exceed the baseline work effort.

How Do I Engage the Connection Cybersecurity Practice?

Contact your Business Development Manager or Account Manager. They will coordinate the delivery of a Service Brief, or Statement of Work if required. Once the Service Brief is signed, resources are assigned to the team, and the project will begin.



For more information about the comprehensive services Connection offers, contact an Account Manager today.

Business Solutions

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Enterprise Solutions

1.800.369.1047

Public Sector Solutions

1.800.800.0019

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