DELL Technologies

TRANSFORM GOVERNMENT
TRANSFORM THE COMMUNITY

STATE AND LOCAL GOVERNMENT USE CASES

OFFICE-CENTRIC GOVERNMENT WORKER

Efficient and space-saving solutions for administrators across all segments of state and local government.

GOVERNMENT SERVICE CENTERS

Using interactive technology, public employees are best equipped to serve their constituents through self help kiosks.

COLLABORATIVE MEETING SPACES

Interdepartmental and inter-agency meetings require collaboration and clarity to achieve common goals. Create meeting spaces that make that possible.

COMMUNITY MESSAGING

Share important messages with the community while providing a visual queue with large format monitors, that lets citizens know when they will be served.

EMERGENCY AND PUBLIC SAFETY FIELD WORK

Police, fire, highway, and other field personnel can directly interact within their environment, fully engage with citizens, and ultimately deliver better, more tailored public service.

SURVEILLANCE AND THREAT MONITORING

Technology that can power the analysis and dissemination of surveillance and threat data across all points of the community.

DATA ANALYSIS SPECIALIST

Enhance the performance of your data-intensive applications, while keeping the data secured, yet accessible to multiple employees.

DIGITAL COMMUNITY

Lower costs and drive efficiencies by empowering city workers and first responders to make data driven decisions.

UNIFIED WORKSPACE

Revolutionary solution with intelligence and automation providing visibility across the entire endpoint environment.
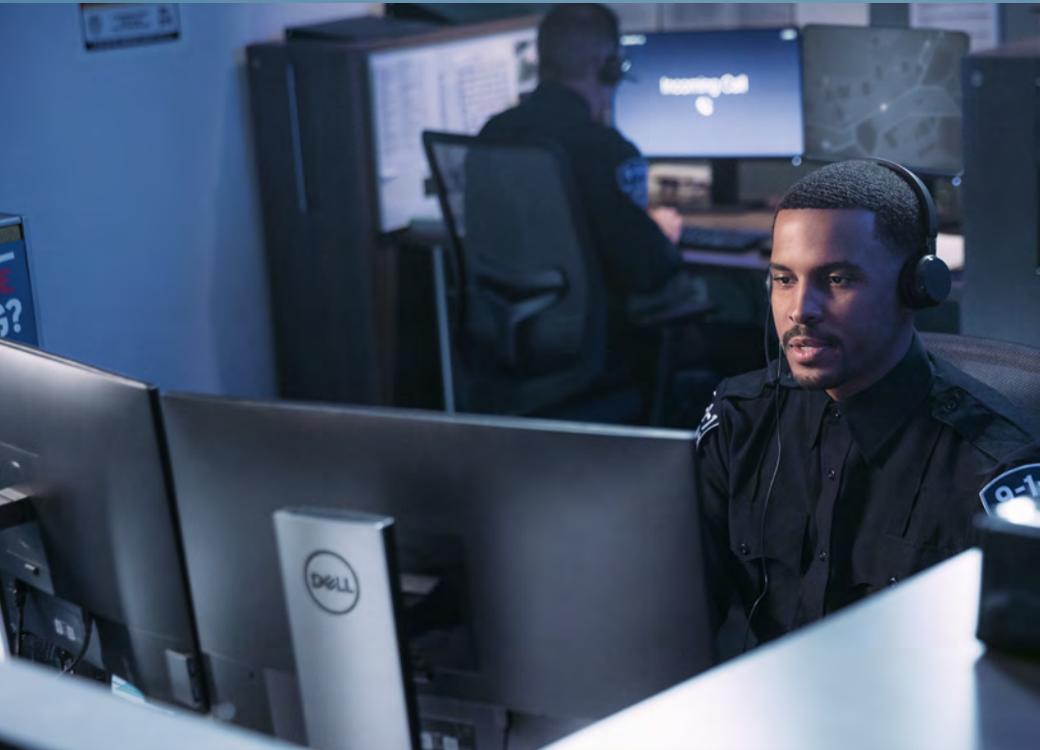
SUPPORT AND DEPLOYMENT SERVICES

Upgrade to the most complete support service with ProSupport Plus.

Office centric government worker

EFFICIENT AND SPACE-SAVING SOLUTIONS FOR ADMINISTRATORS ACROSS ALL SEGMENTS OF STATE AND LOCAL GOVERNMENT.

Dell recommended solution

A. OptiPlex 7090 Ultra PC
B. Dell 24 Video Conferencing Monitor - C2422HE (not pictured)
C. OptiPlex Ultra Offset VESA Mount
D. Dell Dual Monitor Stand - MDS19

Solution features

OptiPlex 7090 Ultra is the ideal solution for a full-performance desktop with a zero-footprint and ultimate display flexibility. OptiPlex Ultra is the only modular desktop solution capable of supporting up to 4 displays natively through Multi-Streaming Technology (MST)*.

Additional accessories and options

E. Dell Pro Wireless Keyboard and Mouse - KM5221W
F. Dell Pro Stereo Headset - UC350

Alternate solution for accessing virtual workspaces

G. Wyse 3040 Thin Client*
H. Behind the monitor mount *

*Not pictured

*Based on Dell analysis of publicly available specs of competitive products, October 2020.
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Office centric government worker

MOBILE SOLUTIONS FOR ADMINISTRATORS ACROSS ALL SEGMENTS OF STATE AND LOCAL GOVERNMENT TO STAY PRODUCTIVE HOWEVER THEY WORK.
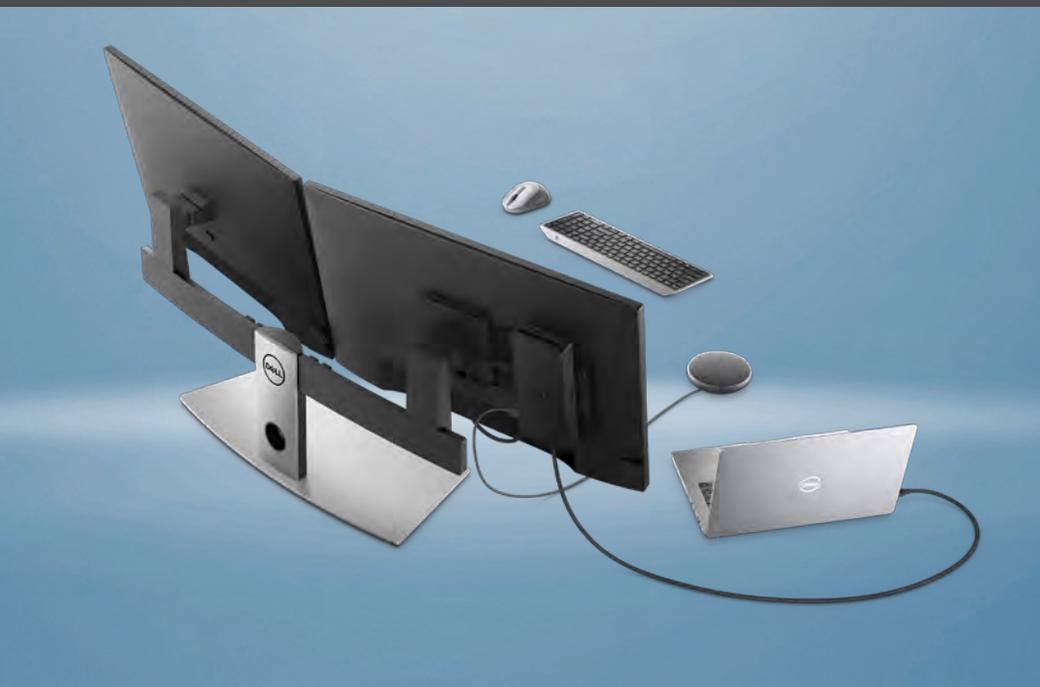

Dell recommended solution

A. Latitude 5420

B. Latitude 5320

C. Latitude 5400 Chromebook Enterprise

D. Dell Pro Hybrid Briefcase
   Backpack 15 - PO1520HB

^ Some options may not be available in all regions

* Not pictured

Solution features

The Latitude 5000 series are small, light and stylish. They have scalable performance features and are trusted by IT for world class security features.

Additional accessories and options

C. Dell Thunderbolt Dock - WD19TB

D. Dell Multi-device Wireless Keyboard and Mouse - KM7120W

E. Dell 27 Monitor - P2720D

F. Dell Pro Stereo Headset - UC350

G. Dell Dual Monitor Stand - MDS19

H. Dell Notebook Power Bank Plus, 65Wh - PW7015L*

^ Some options may not be available in all regions

* Not pictured

Government service centers

USING INTERACTIVE TECHNOLOGY, PUBLIC EMPLOYEES ARE BEST EQUIPPED TO SERVE THEIR CONSTITUENTS THROUGH SELF HELP KIOSKS.

Dell recommended solution

A. OptiPlex 3090 Ultra PC module OptiPlex

B. Ultra Height Adjustable Stand

C. Dell 24 USB-C Monitor - P2419HC
   (without stand option, where available)

D. Dell Wireless Keyboard and
   Mouse - KM636

* Dell Pro Wireless Keyboard and
   Mouse - KM5221W

Alternate solution

E. OptiPlex 5480 All-in-One with articulating
   stand and optional pop-up webcam*

* Not pictured

Solution features

The aesthetically pleasing OptiPlex 3090 Ultra design hides a PC inside a monitor stand to create the ultimate space-saving & clutter-free modular all-in-one solution. The Height Adjustable Stand provides support for any VESA-compatible monitor up to 27" while providing built-in cable management and physical security. Paired with a Dell USB-C monitor without stand, create a clean and future-ready solution with one power cable.

Additional accessories and options

F. OptiPlex Ultra USB-C to
   USB-C 0.6 m Cable

* Not pictured

Collaborative meeting spaces

INTERDEPARTMENTAL AND INTER-AGENCY MEETINGS REQUIRE COLLABORATION AND CLARITY TO ACHIEVE COMMON GOALS. CREATE MEETING SPACES THAT MAKES SHARING IDEAS EASIER.

Recommended Dell solution[†]

A. Dell 4K Interactive Touch Monitor – C8621QT(85.6"), C7520QT(75"), or C5518QT(54.6")

B. Chief Large Fusion Wall Mount for C8621QT, C7520QT, or C5518QT

C. OptiPlex 7070 Micro PC

D. Logitech ConferenceCams (Logitech MeetUp, Logitech Rally, Logitech Rally Plus)

E. Logitech Tap Controller

Solution details

Simplify collaboration in any meeting space with a total conference room solution delivered with Dell Large Format Monitors, Logitech Conference Room devices and Microsoft Teams Rooms or Zoom Rooms software powered by the unmatched performance of OptiPlex Micro. Solutions are available for small, medium or large meeting spaces.

Additional accessories and options

E. Latitude 5320

F. Dell USB-C Mobile Adapter - DA310

G. Dell Multi-device Wireless Keyboard and Mouse - KM7120W

*Not pictured

Community messaging

SHARE IMPORTANT MESSAGES WITH THE COMMUNITY WHILE PROVIDING
A VISUAL QUEUE WITH LARGE FORMAT MONITORS, THAT LETS CITIZENS
KNOW WHEN THEY WILL BE SERVED.

Dell recommended solution

A. Dell 75 or 55 4K Interactive Touch Monitor - C7520QT QT / C5518QT
B. Cheif Large Fusion Fixed Flat Panel Wall Mount - LSA1U
C. OptiPlex 7080 Micro*
D. Dell Pro Wireless Keyboard and Mouse - KM5221W

* Not pictured

Solution Features

The community can sign in for service, see where they are in the queue and view important information on 55-inch displays in your lobby or waiting areas.

Additional accessories and options

E. Dell Multimedia Keyboard - KB216 (wired)
F. Dell Optical Mouse – MS116 (wired)

^ Some options may not be available in all regions

* Not pictured

Emergency, public safety and field work

POLICE, FIRE, HIGHWAY, AND OTHER FIELD PERSONNEL CAN DIRECTLY INTERACT WITH CITIZENS IN THEIR ENVIRONMENT AND STAY CONNECTED TO DELIVER BETTER MORE TAILORED PUBLIC SERVICE.

Dell recommended solution

A. Dell 7220 Rugged Extreme Tablet
B. Rigid Handle

Solution Features

Rugged solution that thrives in the harshest conditions, with powerful processors and hot-swappable batteries.

Additional accessories and options

C. Cross strap 395-BBF
D. Shoulder strap 750-AAXB
E. Spare battery charger 451-BCDF*
F. Vehicle dock DS-ELL-601
G. Keyboard cover and kickstand 580-AGLS

^ Some options may not be available in all regions

* Not pictured

Surveillance and threat monitoring

TECHNOLOGY THAT CAN POWER THE ANALYSIS AND DISSEMINATION OF SURVEILLANCE AND THREAT DATA ACROSS ALL POINTS OF THE COMMUNITY.

Solution features

A cost-effective, secure solution that powers a 43" display, which can be split into four screens to monitor multiple applications or security cameras. By using a thin client to connect to the Precision rack workstation, the data and intellectual property stays in the datacenter where it is more secure, not on the client system, which could be lost or stolen.

A

C

D

Dell recommended solution

A. Dell Precision 3930 Rack Workstation

B. Dell Wyse 5070 Thin Client*

C. Dell Premier Multi-Device Wireless Keyboard and Mouse - KM7321W

D. Dell UltraSharp 43 4K USB-C Monitor - U4320Q

^ Some options may not be available in all regions

* Not pictured

Data analysis specialist

ENHANCE THE PERFORMANCE OF YOUR DATA-INTENSIVE APPLICATIONS WHILE KEEPING THE DATA SECURED, YET ACCESSIBLE TO MULTIPLE EMPLOYEES.

Dell recommended solution

A. Dell Precision 7920 Rack Workstation
B. Dell Wyse 5070 Extended Thin Client
C. Dell UltraSharp 27 4K USB-C
   Monitor - U2720Q

Solution Features
A powerful, secure solution for applicatons requiring high performance, data gathering and analysis.

Additional accessories and options

D. Dell Premier Multi-Device Wireless
   Keyboard and Mouse - KM7321W
E. Dell Wyse 5030 Zero Client
   with PCoIP
F. Dell Pro Stereo Headset - UC350
G. Dock VESA Mount*

A Some options may not be available in all regions

* Not pictured

Digital community

LOWER COST AND DRIVE EFFICIENCIES BY EMPOWERING CITY WORKERS AND FIRST RESPONDERS TO MAKE DATA DRIVEN DECISIONS.

Dell recommended solution

V5 Systems Portable Security Units (V5 PSU's) are specifically designed to provide situational awareness video streaming and gunshot detection/location in any outdoor environment. The V5 Acoustic Sensor Technology uses the on-edge computing provided by Dell Edge Gateway 5000 to identify specific acoustic signatures.

Solution features

A flexible surveillance and gunshot detection solution using the Dell Edge Gateway 5000. By leveraging the on-edge computing provided by the Dell Edge Gateway 5000, V5 Acoustic Sensor Technology applies deep learning techniques to identify specific acoustic signatures.

A

B

C

D

Recommended solution and accessories

A. Dell Edge Gateway 5000
B. Power Module
C. I/O Expansion
D. Rugged Enclosure.

^Some options may not be available in all regions

Experience a new way to work with Dell Technologies Unified Workspace

Intelligence built in. Modernization built on.

We know that having the right device is just the start to a great workday. Employees need intelligent, intuitive and responsive experiences that allow them to work productively and without interruption. Dell Technologies Unified Workspace is transforming the employee experience and ensuring IT has proactive, predictive and automated solutions to deliver on the promise of a modern workday, while simplifying their ability to deploy, secure, manage and support their environment.
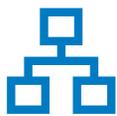
DEPLOY

ProDeploy in the Unified Workspace allows IT to move away from traditional, high-touch, manual deployment, and instead, ship devices preconfigured with company apps and settings from the Dell factory directly to their end users—having end users up and working on day one.

SECURE

Dell Trusted Devices are a secure foundation for the modern mobile workforce. Our comprehensive family of endpoint security solutions work together to secure the device both above and below the OS, giving IT confidence and enabling end users to remain productive.

MANAGE

Dell Client Command Suite + VMware Workspace ONE offers integrated capabilities that deliver a unified endpoint management experience for IT, enabling them to manage firmware, OS, and apps from one console, while also creating seamless experiences for end users.

PROSUPPORT CLIENT SUITE WITH SUPPORTASSIST

AI-driven predictive, proactive support keeps end-users working at full speed and IT admins looking ahead by virtually eliminating unplanned downtime.

ProSupport Plus

Upgrade to the most complete support service with ProSupport Plus.
Available with all PC systems.

The ProSupport Plus advantage

	Basic	ProSupport	ProSupport Plus
24/7 hardware and software phone support	—	X	X
Direct access to in-region ProSupport engineers	—	X	X
Automatically detects problems and opens trouble tickets	—	X	X
Automatically predicts issues before they become a problem	—	—	X
Repair accidentally damaged devices and keep hard drive after replacement	—	—	X

When compared to key competitors, ProSupport Plus with SupportAssist reduced time to resolve a failed hard drive with:

92%
Up to 92% less time
to resolution[1]

68%
Up to 68% fewer steps
to resolution[1]

ProDeploy Plus

Deploy PCs with greater speed and less effort.

Experts

Enjoy unprecedented efficiency thanks to best practices learned from years of experience. Gain up to 56% faster deployments[2] and $792 reduced deployment cost per PC.[2]

Insights

Gain expertise from teams who do this every day. We custom-configure and image units globally every week, and provide project documentation with knowledge transfers.

Ease

Effortlessly deploy PCs by outsourcing to us. You'll have the flexibility to select the level of service that matches your IT staff outsourcing needs, and we perform deployments after hours or on weekends for zero disruptions during business hours. We're also available in 70 countries.

50%
Up to 50% reduced deployment time[2]

$792
$792 reduced deployment cost per PC[2]

[1]Source: Based on a Principled Technologies test report, "Spend Less Time and Effort Troubleshooting Laptop Hardware Failures" dated April 2019. Testing commissioned by Dell, conducted in the United States. Actual results will vary.

[2]Source: Based on IDC White Paper commissioned by Dell, "Business Value of Optimized Device Deployment", October 2019. Results derived from a survey of 1000 organizations worldwide. Savings calculated reflect costs associated with IT staff time for deployment-related activities and do not include the list price of ProDeploy Plus. Cost savings in U.S. Dollars. Actual results will vary.

D&LL Technologies

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Contact your Connection Account Team for more information.
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